



AkoPlanet™

Speciality fats for plant based products

AAK

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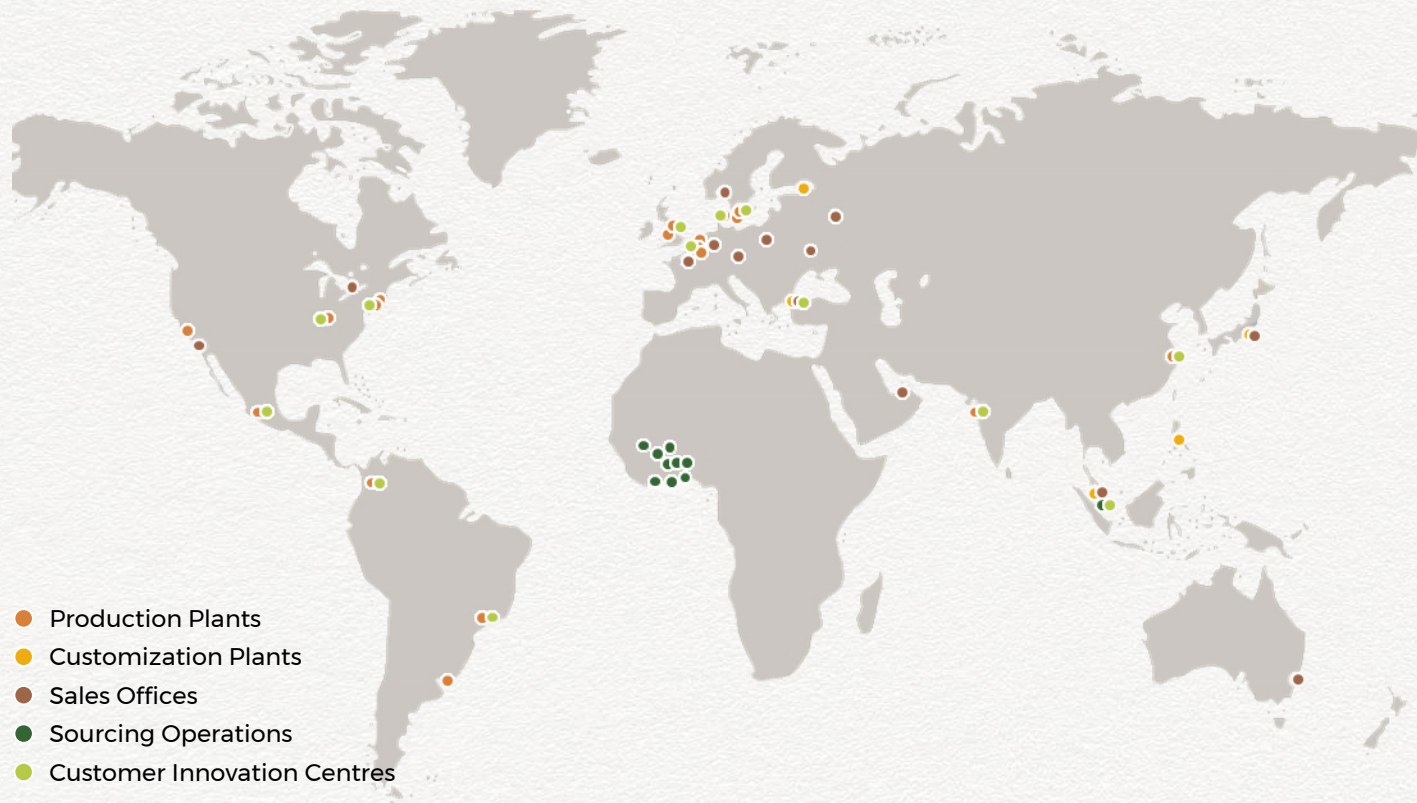
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Welcome to AAK

The **First Choice** for value-adding vegetable oil solutions



More than **3,800**
Talented Employees

More than **20** Production
and Customization plants

25 Sales offices

Sales in **100** countries

Global footprint

Leading positions

Our Customer Co-Development approach

Adaptable to your needs

Ideate

We ideate **market-driven solutions** together with you, maximizing your product's potential

Create

We create **customized solutions**, meeting your specific needs

Prove

We test the solution and **prove it in your product**, ensuring the right functionality before production begins

Implement

We offer guidance, all the way from pilot testing to full-scale production, ensuring **full support** and a shorter time to market

Launch

We provide market knowledge, guiding the **success** of your product launch



AAK launches dedicated business unit to Co-Develop with Plant-based Food producers

Plant established in Aarhus, Denmark



1871

R&D and modern production make the company a market leader in speciality fats

1960

Subsidiaries established in the UK, the Netherlands, USA, Mexico, Malaysia, Russia, and Australia

1982-2020

Low/no trans margarine and filling fats launched

1992

Started developing speciality products for Infant Nutrition



2005

Established Advanced Lipids, JV with Enzymotec



2007

Launch of AkoPlanet™ by AAK - solutions for Plant-based Foods

2019

COBAO™ Pure launched - bloom-retarding cocoa butter

Speciality lecithins - added to the ingredient portfolio



Capabilities Built Over 140 Years

1918

Plant established in Karlshamn, Sweden



1965

Margarine and ice cream plant in Karlshamn, R&D laboratory set up



1986

First shea products for cosmetics



2004-2014

Subsidiaries established in Uruguay, Brazil, China, Turkey, Belgium, USA and Colombia

2005

Start of AAK Merger of Aarhus United and Karlshamns AB



2015

TROPICAO™ - launched and awarded Best Confectionery Innovation at Fi Europe

Akopastry HP - launched and awarded Best Bakery Innovation at Fi Europe

TODAY

Continued global expansion in the Americas, Asia, and Europe

Our diets are changing

flexitarian

Globally, most people are **transitioning** towards more plant-based eating. **63%** of shoppers have meatless meals once a week or more, and **45%** always or usually choose plant-based foods/beverages.

Source: Health Focus International June 2019, Global Plant Report.



Why are we seeing this change?



Health

69%

“Product is healthier”



Sustainability

52%

“Sustainability sourced ingredients”



Lifestyle

51%

“Lifestyle preference”

Source: Health Focus International August 2017 - International Plant Study. Consumer of ages 18-65.

Why is this important for food businesses?

**Beyond Meat is going public.
Investors are betting on a new future
for food.**

**America is running out of Impossible
Burgers.**

**25% Of Brits Will Be Vegan Or Veggie By
2025, Says Sainsbury's**

**Surging demand for plant-based and
sustainable foods whets investor
appetites**

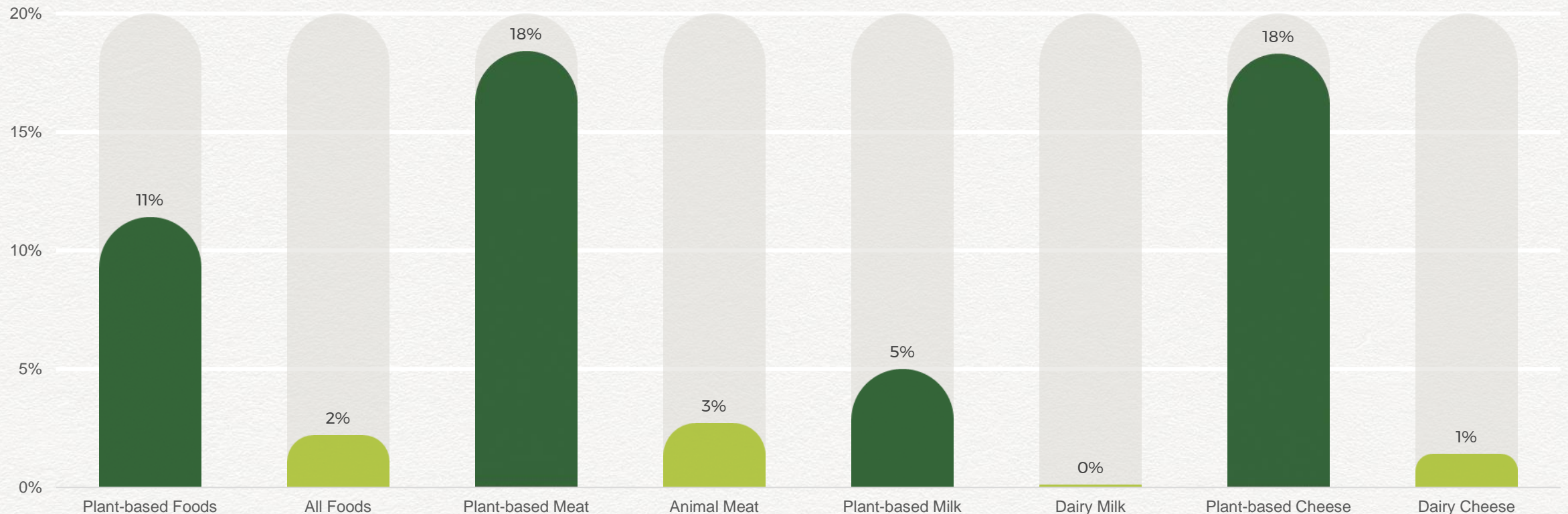
**Danone CEO Says Plant-Based Could
Become as Big as Dairy in U.S.**

**Shhhhh, Big Dairy Is in Bed With
Almond Milk**

**Tyson, one of the world's biggest
meat producers, will start selling a
plant-based protein**

**Oat Milk Buzz Triggers a Factory
Expansion and New Brands From Big Food**

All this translates into strong growth for Plant-based Meat & Dairy



*U.S. plant-based retail sales, 52 weeks ending December 2019
Commissioned data from SPINS.*

But what's the #1 concern for plant-based consumers?

Taste and Enjoyment



Source: Health Focus International August 2017 - International Plant Study.

Made with love for people, plants and the planet



Made with people, for people

We believe people should be able to enjoy sustainable plant-based foods without having to compromise on taste and texture. And we believe co-developing is the way to achieve that.



Made with over 100 years of experience

AAK has been a plant-based company for over 100 years, and plant-based foods made with AkoPlanet™ benefit from all that experience to deliver on taste, texture, health and sustainability.



Made with responsibly sourced raw materials

Through AkoPlanet™ we seek to play our part in moving towards a more sustainable world. Our oil ingredients are traceable to growing region or beyond.

**Together we can make
it with AkoPlanet™**

